

InfraCore

Essential Contracting Solutions
He Toki Taukari Whakaea

Financial Statements
InfraCore Limited
2019/20

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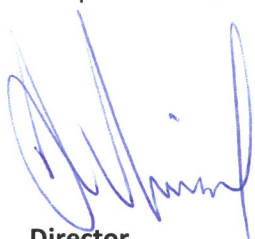
INFRACORE LIMITED
STATEMENT OF RESPONSIBILITY
FOR THE YEAR ENDED 30 JUNE 2020

The Directors of InfraCore Limited accept responsibility for:


- the preparation of the Company's financial statements, and statements of expenses and capital expenditure, and for the judgements expressed in them;
- having in place a system of internal control designed to provide reasonable assurance as to the integrity and reliability of financial reporting and non-financial reporting;
- the accuracy of any end-of-year performance information prepared by the Company, whether or not that information is included in the annual report.

In the Directors opinion:

- The financial statements and statement of service performance fairly reflect the financial position of the Company as at 30 June 2020 and its operations for the year ended on that date.



Director
26th November 2020



Director
26th November 2020

INFRACORE LIMITED
ENTITY INFORMATION
FOR THE YEAR ENDED 30 JUNE 2020

Date of Incorporation
27 July 2015

Company Number
5758268

IRD Number
117-357-767

Nature of Business
The business of the company is the constructing, maintaining and managing infrastructure and facility assets. Providing high quality cost effective services in the following areas: three waters, city cleaning, parks operations, civil works, and supply of nursery products.

Business Location
70 Vaughan Road and Queens Drive, Government Gardens, Rotorua

Registered Office
1061 Haupapa Street, Rotorua

Directors
John McRae – Chair
William Lawson (appointed 1/10/17)
Vivienne Scott (appointed 9/01/2019)
Brent Whibley (appointed 9/01/2019)

Auditor
Audit New Zealand, on behalf of the Auditor-General

Banker
BNZ Bank, Rotorua

Solicitor
Holland Beckett, Rotorua

Shareholder		
Rotorua District Council	100% shareholder	1,616,081 Ordinary Shares

STATEMENT OF SERVICE PERFORMANCE – 2020

FOR THE YEAR ENDED 30 JUNE 2020

How we did in 2020

2020 proved to be a successful year for InfraCore despite the challenges faced with the Covid-19 global pandemic. Much work has been undertaken during the year including reshaping the management team, improving all levels of reporting and implementation of dashboards and improving business relationships. Part of the reshaping was analysing the Statement of Intent and the performance measures and determining they could be updated from the original approved measures adopted in June 2019. Consultation with Management and Rotorua Lakes Council lead to the new statement of intent and performance measures being adopted in March 2020. These new measures have given the InfraCore clear direction to improve not only financially but be more socially responsible and valuable to the residents of Rotorua.

Business improvement measures have also been implemented throughout the year which has made the business more resilient to encounters faced throughout the year. This includes the development of excellent financial and operational reporting capability which will give us the ability to track financial and non-financial information and make timely business decisions and ensuring utilisation of resources are optimised.

InfraCore has also engaged in a number of social initiatives providing employment opportunities and development. We look forward to continuing on our journey to social outcomes, using the platform we have available to enrich the community through increased employment opportunities.

The company is looking forward to another positive year in 2021, solidifying the gains made from this financial year and continuing to grow and improve.

	Performance measure	Target for FY20	Status
1	To achieve financial budget	To achieve financial budget allowing any future surpluses to be used to enhance business capability and invest in further plant and equipment and/or capability.	Achieved Budget was set to break even and a surplus of \$118k was achieved.
2	To secure additional revenue within this financial year that upon completion has a positive contribution to margin.	To secure additional revenue streams within the financial year that increases EBITDA compared to budget. This will be measured upon project completion, and monitored on a monthly basis.	Achieved There were a total of 3 completed projects during the year, contributing to \$128k of profit to the bottom line.



	Performance measure	Target for FY20	Status
3	Consolidated KPI scoring Parks and Open Spaces	75%	Not Measured Due to Covid19, scores were not given between March and June. Last score given was in March 2020 and was 80%
4	Consolidated KPI Utilities	75%	Achieved Annual Average 89% June Result 100%
5	Targeting full employee engagement with Health and Safety	75%	Achieved 76% this was based upon employee attendance in the health and safety committee representative meetings
6	Gain ISO 9001 accreditation	100%	Not Achieved Working towards accreditation. 70% completed.
7	Individual performance plan in place per employee	90%	Achieved 100% - All InfraCore employees have individual performance plans that are set with their managers. We have a performance management process that is followed, with annual and 6 monthly reviews.
8	Develop and document social enterprise project of work	3	Not Achieved Currently we have: <ul style="list-style-type: none"> • 1 project completed • 1 project underway • 1 further project under discussion. Projects undertaken are with other government departments and local organisations to provide training and job opportunities.
9	Understand the satisfaction level of the beneficiaries of the social enterprise's activities (Engagement survey)	70%	Not Achieved Not yet measured as the work has not been completed.

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STATEMENT OF SERVICE PERFORMANCE - 2019

FOR THE YEAR ENDED 30 JUNE 2019

How we did in 2019

2019 was Infracore's 4th year of operating as a CCO, a year in which a number of realignment measures were taken to further reshape the business in order to provide more efficient services to RLC. InfraCore restructured during the 2019 financial year, which resulted in a number of redundancies. A number of projects were won for new clients in the open and competitive market. On the whole these projects have been delivered, or are in flight to be delivered on time. However, one of the projects has experienced financial challenges due to unforeseen market tensions for skilled resources between the time of tender and award. This is a contributing factor towards Infracore only meeting four of the performance KPIs within the Sol.

These challenges have led to a change of leadership and reduction in numbers of the senior management team. Financial Year 2020 will see a number of changes to the performance measures as well as a new strategy to manage the Infracore business. This will take the company away from the trend of disappointing results and into a more aligned and socially responsible position to serve RLC and the residents of the Rotorua region.

Performance target results:

Performance goal	Target for the 2018/19 year	Status
Financial		
1	Maintaining a sustainable financial position Measure = Net Profit Before Tax (NPBT) as a percentage of turnover (NPBT excluding any budgeted "one off" items)	NPBT as a % of actual turnover is between +0 to +5%
		Not Achieved Loss position attributed to the redundancy cost factored into the year as well as reduced project income expected. A disappointing 4 th year of operations and a result of -5%.
2	Establishing a sustainable level of turnover for the business to support the capacity in the business to deliver to the desired standards. Measure = % Growth in annual turnover (excluding discontinued services) (Turnover estimated as needing to ultimately be \$20M+)	Turnover increase of 10%+ versus that of the previous year
		Not Achieved 3.5% increase as a result of not generating adequate project/additional revenue.



3	Building resilience into income sources by reducing percentage of income from RLC core O&M services, RLC Nursery purchases or Minor project work for RLC. % of income not from RLC core O&M work, RLC minor project work or RLC nursery purchases.	% of income not from RLC core work, nursery purchase or RLC minor project work is greater than 20%	Not Achieved Non-council revenue accounts for 14% of total revenue.
Customer			
4	Meeting customer's service needs Average satisfaction ratings from clients for the year that show the business is performing at or above satisfactory levels.	Customer satisfaction of 7+ Based on a 10 point scale where 1-4 is unacceptable 5-6 is satisfactory 7-10 is exceeding requirements	Not measured With a change in senior leadership InfraCore is reviewing how this information is gathered and is streamlining the collection process from customers. RLC prepare satisfaction scores for Water Operations and Parks and Open Spaces. These results have been satisfactory, however InfraCore is always looking for ways to improve customer satisfaction and will be actively seeking this in FY2020.
5	Affordability of services Total charges for core O&M services to Council, on a like for like basis, year on year, moving by CPI or less.	Total charges for core O&M services move by CPI or less versus previous year. <=100% + CPI (CPI for June 2019 was 1.7%)	Achieved Total charges were 101.7% of the previous year. The measure has been normalised to account for the service level change in the Rotorua Inner City Operations and Maintenance Contract.
6	Ongoing cost of services Charges to Council for core Operations and Maintenance (O&M) services in dollars per head of population.	\$ value per head of population of core O&M services averages <\$150/head.	Achieved \$138.90 Measure used includes only the core work provided to RLC by InfraCore and not any additional works undertaken.
Internal Processes			
7	Efficiency and productivity of service offering as gauged by InfraCore's market competitiveness.	\$ value of additional work acquired from 3rd parties and competitive tenders. (Project income, Income	Not achieved \$1,904m of additional work (\$1,101m of project revenue, \$270k of trading revenue and \$533k of nursery sales) has been



	The volume of additional work the company picks up from 3rd parties, or through competitive tenders. As judged by the \$ value of the income from project work, trade & sundry sales and from other Councils.	from other Councils and trade and sundry income). >\$3.0M	received during the year which is \$1,096 below target. InfraCore will be working in the 2019/2020 year to grown revenue streams under new direction.
8	<p>Proving delivery, management and planning capabilities.</p> <p>As indicated by ability to deliver project work</p> <ul style="list-style-type: none"> on time (Hitting agreed deadlines) within budget (Costs as a % of income) to quality (Losing no contract retentions). 	<p>Achieving,</p> <ul style="list-style-type: none"> Time - All projects delivered within agreed timeframes. AND Cost - Keeping all project work direct costs as % of income across the full project portfolio for the year equal to, or better (lower) than, the % targeted in pricing that work. AND Quality - Losing no contract retentions 	<p>Not Achieved</p> <ul style="list-style-type: none"> Time – Of the four projects undertaken during the year, one didn’t meet the expected timeframe by four days. The other projects undertaken have met timeframes where applicable, or InfraCore have worked alongside key stakeholders to accommodate protracted timelines. Cost – Due to timing delays of project tendering and work completion, this measure was not achieved during the year. InfraCore is working to ensure future phases have improved project controls. Quality – Infracore has not historically lost any retentions on work.
9	<p>Targeting a ZeroHarm workplace</p> <p>Reducing the company’s lost time levels due to injury in terms of % hours lost per hours worked.</p> <p>AND</p> <p>Having no serious harm injuries.</p>	<p>Achieving both % of lost time hours due to injury as % of total hours of <0.18%</p> <p>AND</p> <p>No serious Harm injuries.</p>	<p>Achieved</p> <p>0.08% was the percentage of hours lost.</p> <p>There were no serious harm injuries.</p>
Organisational Capacity			
10	<p>Improving staff engagement</p> <p>Deliver a continuing overall improvement in staff</p>	<p>Survey engagement score of >56</p> <p>16-17 Market average score = 57.0</p>	<p>Not achieved</p> <p>47 engagement capital overall was the result from the 2019 survey.</p>



	engagement rating for the company versus the baseline of the 2015/16 year. As measured through external benchmarked surveying.	2015-16 Survey result = 49.5 2016-17 Survey result = 54.5 2017-18 Survey result = TBA	InfraCore has committed to a new values roll out which will occur over the 2020 year. This roll out will realign all staff.
11	Investment in training and development Total spend on training and development as a % of turnover	Total spend on training and development as a % of turnover = 2.5%+	Not Achieved Investment in training was 1.4% of turnover. Key highlights included taking all management and key personnel through structured development training and the feedback from this has been extremely positive.
12	Lifting our capabilities, and the capabilities in the community. Percentage of staff engaged in or completing formal work related qualifications.	Percentage of staff engaged in or completing formal work related qualifications = 10%+	Achieved 10.9% engaged in formal qualifications. Of the 137 headcount, 15 were in formal training.

INFRACORE LIMITED

STATEMENT OF COMPREHENSIVE REVENUE AND EXPENSE

FOR THE YEAR ENDED 30 JUNE 2020

	Notes	Actual 2020 \$000	Actual 2019 \$000
Revenue			
Operating revenue	2	13,009	12,321
Other revenue	3	2,520	1,907
Total Revenue		15,529	14,228
Expenses			
Personnel costs	4	9,349	9,173
Depreciation and amortisation expense	12/13	549	515
Director remuneration	5	65	53
Finance costs	6	55	74
Other expenses	7	5,393	5,125
Total Expenses		15,411	14,940
Surplus/deficit before tax		118	(712)
Income tax expense	11	-	-
Surplus/deficit after tax		118	(712)
Other comprehensive revenue and expense		-	-
Total comprehensive revenue and expense		118	(712)

NOTE: The accompanying notes form an integrated part of these financial statements

INFRACORE LIMITED
STATEMENT OF FINANCIAL POSITION
AS AT 30 JUNE 2020

	Notes	Actual 2020 \$000	Actual 2019 \$000
Assets			
Current Assets			
Cash and cash equivalents	8	863	92
Receivables and prepayments	9	2,172	2,517
Inventories	10	653	731
Total current assets		3,688	3,340
Non-current assets			
Taxation Refund Due		-	1
Intangible Assets	12	290	501
Property, plant and equipment	13	1,481	1,623
Total non-current assets		1,771	2,125
Total assets		5,458	5,465
Liabilities			
Current liabilities			
Payables under exchange transactions	14	689	601
Payables under non exchange transactions	14	153	171
Accruals	15	61	67
Employee entitlements	16	1,020	818
Borrowings	17	5	3,210
Total current liabilities		1,927	4,867
Non-current liabilities			
Borrowings	17	2,816	-
Total non-current liabilities		2,816	-
Total Liabilities		4,743	4,867
Net Assets		715	598
Equity			
Retained earnings	18	(901)	(1,018)
Share capital	18	1,616	1,616
Total equity		715	598

The Board of Directors of InfraCore Limited authorise these financial statements for issue on 26th November 2020.

NOTE: The accompanying notes form an integrated part of these financial statements



INFRACORE LIMITED
STATEMENT OF CHANGES IN EQUITY
 FOR THE YEAR ENDED 30 JUNE 2020

	Notes	Actual 2020 \$000	Actual 2019 \$000
Balance at 1 July		598	1,310
Surplus/(deficit)		118	(712)
Balance at 30 June	18	716	598

NOTE: The accompanying notes form an integrated part of these financial statements

INFRACORE LIMITED
STATEMENT OF CASH FLOWS
 FOR THE YEAR ENDED 30 JUNE 2020

	Notes	Actual 2020 \$000	Actual 2019 \$000
Cash flows from operating activities			
Receipts from revenue		15,874	13,421
Payment to suppliers and employees		(14,377)	(14,587)
Directors fees		(65)	(53)
Goods and services tax		(18)	56
Interest received		2	3
<i>Net cash flow from operating activities</i>	19	1,416	(1,160)
Cash flows from investing activities			
Receipts from sale of property, plant and equipment		-	82
Payments to acquire property, plant and equipment		(185)	(125)
Payments to acquire Intangible Assets		(15)	(261)
<i>Net cash flow from investing activities</i>		(200)	(304)
Cash flows from financing activities			
Interest on loans/CARL facility		(55)	(74)
Proceeds from loans		14	1,250
Loan Repayments		(404)	-
<i>Net cash flow from financing activities</i>		(445)	1,176
Net (decrease)/increase in bank accounts and cash			
Cash and cash equivalents at the beginning of the year		92	380
Cash and cash equivalents at the end of the year	8	863	92

NOTE: The accompanying notes form an integrated part of these financial statements



INFRACORE LIMITED
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2020

1. STATEMENT OF ACCOUNTING POLICIES FOR THE YEAR ENDED 30 JUNE 2020

Reporting Entity

InfraCore Limited ('the Company') is a limited liability company incorporated in New Zealand under the Companies Act 1993 and is domiciled in New Zealand. The Company is fully owned by the Rotorua Lakes Council and is a Council Controlled Organisation as defined under section 6 of the Local Government Act 2002.

The Company has designated itself as a public benefit entity (PBE) for financial reporting purposes.

The financial statements of the Company are for the year ended 30 June 2020. The financial statements were authorised for issue by the directors on 26th November 2020.

BASIS OF PREPARATION

The financial statements have been prepared on the going concern basis.

Statement of compliance

The Company is a reporting entity for the purposes of the Financial Reporting Act 2013. These financial statements comply with the Financial Reporting Act 2013, the Companies Act 1993, and Section 69 of the Local Government Act 2002.

These financial statements have been prepared in accordance with Tier 2 PBE accounting standards.

The entity is eligible and has elected to report in accordance with Tier 2 PBE Standards RDR on the basis that the entity has no public accountability and has expenses >\$2m and <\$30m.

These financial statements comply with PBE standards.

Measurement base

The financial statements have been prepared on a historical cost basis.

Functional and presentation currency

The financial statements are presented in New Zealand dollars and all values are rounded in thousands. The functional currency of the Company is New Zealand dollars.

SIGNIFICANT ACCOUNTING POLICIES

The following accounting policies which materially affect the measurement of financial results and financial position have been adopted in the preparation of the financial statements.

Revenue

Revenue is measured at the fair value of the consideration received or receivable.

Revenue from exchange transactions

Operating revenue is recognised when earned. Lease income is recognised on an accrual basis with reference to the leases and rental agreements in force at balance date, with adjustment for rent paid in advance.

Revenue from sale of goods is recognised when the goods are sold to the customer. Revenue from sales of services is recognised by reference to the stage of completion of the service delivered at balance date as a percentage of the total services to be provided.

Interest income is recognised using the effective interest method.

Revenue from non-exchange transactions

Covid-19 wage subsidy issued by the government is considered non-exchange. Revenue is recognised when the subsidy is approved. Revenue would not be recognised if the qualifying conditions of the subsidy were no longer met.

Borrowings and borrowing costs

Borrowings are initially recognised at their fair value plus transaction costs. After initial recognition, all borrowings are measured at amortised cost using the effective interest method.

Borrowings are classified as current liabilities unless the Company has an unconditional right to defer settlement of the liability for at least 12 months after balance date.

Borrowing costs are recognised as an expense in the period in which they are incurred.

Finance leases

A finance lease transfers to the lessee substantially all the risks and rewards incidental to ownership of an asset, whether or not title is eventually transferred. At the start of the lease term, finance leases are recognised as assets and liabilities in the statement of financial position at the lower of the fair value of the leased asset or the present value of the minimum lease payments.

The finance charge is charged to the surplus or deficit over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability. The amount recognised as an asset is depreciated over its useful life. If there is no reasonable certainty whether InfraCore will obtain ownership at the end of the lease term, the asset is fully depreciated over the shorter of the lease term and its useful life.

Trade debtors and other receivables

Trade debtors and other receivables are recognised at their face value less any provision for doubtful debts. Collectability of trade debtors is reviewed on an ongoing basis. Debts which are known to be uncollectible are written off.

Trade creditors and other payables

Trade creditors and other payables are stated at cost which is the fair value of the consideration to be paid in the future for goods or services received, whether or not billed.

Cash and cash equivalents

Cash and cash equivalents include cash on hand and call deposits. Bank overdrafts that are repayable on demand and form part of the Company's cash management are included for the purposes of the statement of cash flows.

Employee entitlements

Liabilities for accumulating short-term entitlements are measured at nominal value based on unused entitlement accumulated at current rate of pay at balance date.

Goods & Services Tax

All items in the financial statements are stated exclusive of GST, except for receivables and payables, which are stated on a GST inclusive basis. Where GST is not recoverable as input tax then it is recognised as part of the related asset or expense.

The net amount of GST recoverable from, or payable to, the Inland Revenue Department is included as part of receivables or payables in the statement of financial position. The net GST paid to, or received from the Inland Revenue Department, including GST relating to the investing and financing activities, is classified as an operating cash flow in the statement of cash flows.

Commitments and contingencies are disclosed exclusive of GST.

Income tax

Income tax expense includes components relating to both current tax and deferred tax.

Current tax is the amount of income tax payable based on the taxable profit for the current year, plus any adjustments to income tax payable in respect of prior years. Current tax is calculated using tax rates (and tax laws) that have been enacted or substantively enacted by balance date. Deferred tax is the amount of income tax payable or recoverable in future periods in respect of temporary differences and unused tax losses.

Temporary differences are differences between the carrying amount of assets and liabilities in the financial statements and the corresponding



tax bases used in the computation of taxable profit.

Deferred tax is measured at the tax rates that are expected to apply when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at balance date. The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the entity expects to recover or settle the carrying amount of its assets and liabilities.

Deferred tax liabilities are generally recognised for all taxable temporary differences.

Deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which the deductible temporary differences or tax losses can be utilised.

Current and deferred tax is recognised against the surplus or deficit for the period, except to the extent that it relates to a business combination, or to transactions recognised in other comprehensive revenue and expense or directly in equity.

Provisions

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, the sacrifice of economic benefits is probable and the amount of the provision can be measured reliably.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at balance date, taking into account the risks and uncertainties surrounding the obligation.

Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

Property, plant & equipment

Property plant and equipment consists of:

Operational assets

These assets include motor vehicles and various plant and equipment.

Additions

The cost of an item of property, plant and equipment is recognised as an asset if, and only if, it is probable that future economic benefits or service potential associated with the item will flow to the Company and the cost of the item can be measured reliably.

Disposal

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount of the asset. Gains and losses on disposals are recognised in the statement of comprehensive revenue and expense.

Subsequent costs

Costs incurred subsequent to initial recognition are capitalised only when it is probable that future economic benefits or service potential associated with the item will flow to the Company and the cost of the item can be measured reliably.

Depreciation

Depreciation is provided on either a straight-line basis or diminishing value on all property, plant and equipment at rates that will write-off the cost of the assets to their estimated residual values over their useful lives.

The useful lives and associated depreciation rates of major classes of assets have been estimated as follows:

Straight-line Depreciation

Plant and equipment 2-35 years

Diminishing Value Depreciation

Motor vehicles 19%
Plant and equipment 19%

Intangible Assets

Intangible Assets Under Development – Software Licenses

Initial Recognition

Costs directly attributable to the development of computer software are capitalised as intangible assets only when technical feasibility of the project is demonstrated, the Company



has an intention and ability to complete and use the software and the costs can be measured reliably. Such costs include purchases of materials and services and payroll-related costs of employees directly involved in the project. Research costs are recognised as an expense when incurred.

Acquired computer software licences are initially capitalised at cost, which includes the purchase price (net of any discounts and rebates) and other directly attributable cost of preparing the asset for its intended use. Direct expenditure including employee costs, which enhances or extends the performance of computer software beyond its specifications and which can be reliably measured, is added to the original cost of the software. Costs associated with maintaining the computer software are recognised as an expense when incurred.

Subsequent Recognition

Computer software licences are subsequently carried at cost less accumulated amortisation and accumulated impairment losses. These costs are amortised to profit or loss using the straight-line method over their estimated useful lives of three years. The amortisation period and amortisation method of intangible assets other than goodwill are reviewed at least at each balance sheet date. The effects of any revision are recognised in profit or loss when the changes arise.

Critical accounting estimates and assumptions

In preparing these financial statements the company has made estimates and assumptions concerning the future. These estimates and assumptions may differ from subsequent actual results. Estimates and assumptions are continually evaluated and are based on historical experience and other factors, including expectations or future events that are believed to be reasonable under the circumstances.

The estimates and assumptions that have a significant risk of causing material adjustments to the carrying amounts of assets and liabilities within the next financial year are discussed below:

Useful lives of property, plant and equipment

At balance date, the Company reviews the useful life of its buildings and infrastructural assets. Assessing the appropriateness of useful life and residual value estimates requires the Company to consider a number of factors, such as the physical condition of the assets, expected period of use of the assets by the Company, and expected disposal proceeds from the future sale of the assets.

An incorrect estimate of the useful life will impact on the depreciation expense recognised in the profit and loss, and the carrying amount of the assets in the statement of financial position. The Company will minimise the risk of this estimation uncertainty by physical inspections of assets, and asset replacement of programmes in line with useful life expectations.

Impairment of property, plant and equipment and intangible assets

The Company performs impairment testing with respect to its property, plant and equipment and intangible assets. In determining whether impairment exists, the carrying value of an asset exceeds its recoverable amount, which is the higher of its fair value less costs of disposal and its value in use.

The fair value less cost of disposal calculation is based on available data from binding sales transactions, conducted at arm's length, for similar assets or observable market prices less incremental the value in use calculation for cash generating assets is based on a discounted cash flow model.

The cash flows are derived from the forecasted cash flows. The recoverable amount is sensitive to the discount rate used for the discounted cash flow model and well as the expected future cash inflows.

Inventories

Inventories are stated at the lower of cost and net realisable value. Costs of inventories are determined on a first-in first-out basis. Net realisable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

2. RLC REVENUE

	Actual 2020 \$000	Actual 2019 \$000
Exchange revenue		
Rotorua Lakes Council – Services Revenue	12,813	11,639
Rotorua Lakes Council – Nursery and Leasing Revenue	196	482
Rotorua Lakes Council – Other Revenue	-	200
Total operating revenue	13,009	12,321

3. OTHER REVENUE

	Actual 2020 \$000	Actual 2019 \$000
Trading and Sundry Income	1,533	1,904
Government Grants – Covid19 Subsidy	986	-
Interest Received	2	3
Total other revenue	2,520	1,907

4. PERSONNEL COSTS

	Actual 2020 \$000	Actual 2019 \$000
Salaries and wages	8,770	8,153
Employer superannuation contributions	282	258
Other employee related costs	297	762
Total personnel costs	9,349	9,173

5. DIRECTORS REMUNERATION

Directors' remuneration was paid as follows:

	Actual 2020 \$000	Actual 2019 \$000
Israel Hawkins	-	4
John McRae	24	19
William Lawson	12	10
Charles Kaka	3	10
Vivienne Scott	12	5
Brent Whibley	13	5
Total remuneration	65	53

No other benefits have been provided by the Company to a Director or in any other capacity. No loans have been made by the Company to a Director nor has the Company guaranteed any debts incurred by a Director.

6. FINANCE COSTS

	Actual 2020 \$000	Actual 2019 \$000
Interest on loans	55	74
Total finance costs	55	74

7. OTHER EXPENSES

	Actual 2020 \$000	Actual 2019 \$000
Audit New Zealand (Financial Statement Audit)	31	25
Administration and overhead	1,835	1,796
Inventories consumed	1,591	1,449
Maintenance	189	229
Telecommunication	104	92
Insurance	67	65
Consultancy	33	104
Bank charges	5	4
Travel and accommodation	7	2
Legal	29	39
Loss / (gain) on disposal	5	22
Other expenses	1,497	1,298
Total other expenses	5,393	5,125

8. CASH AND CASH EQUIVALENTS

	Actual 2020 \$000	Actual 2019 \$000
Cheque account	863	92
Total cash and cash equivalents	863	92
Net cash and cash equivalents for the purposes of the statement of cash flows	863	92

9. RECEIVABLES AND PREPAYMENTS

	Actual 2020 \$000	Actual 2019 \$000
Receivables from exchange transactions	2,036	2,395
Prepayments	136	123
Total receivables	2,172	2,517

10. INVENTORIES

	Actual 2020 \$000	Actual 2019 \$000
Held for distribution inventories		
Inventories held for use in the provision of goods and services	264	246
Commercial inventories		
Inventories held for sale	389	485
Total inventories	653	731

No inventory is pledged as security for liabilities (2019: \$nil).

11. INCOME TAX

	Actual 2020 \$000	Actual 2019 \$000
Components of tax expense		
Current tax	-	-
Deferred tax expense	-	-
Tax expense	-	-

Relationship between income tax expense and accounting surplus

Surplus/(Deficit) for the year	118	(712)
Tax at 28%	-	-
Plus/(less) tax effects of:		
Tax effect of accounting loss	33	(199)
Group loss offset	-	10
Losses brought forward	414	(143)
Loss to carry forward	350	383
Permanent differences	-	-
Deferred tax asset/(liability) not recognised	31	(51)
Tax expense	-	-

It is expected that the company's taxable loss for the year (\$1,250,060) will be carried forward to offset against future taxable income (2019 loss: \$1,367,413).

A deferred tax asset movement has not been recognised in relation to temporary differences of \$109,861 (2019: \$180,275).

12. INTANGIBLE ASSETS

	Actual 2020 \$000	Actual 2019 \$000
Opening Cost	666	405
Accumulated amortisation opening	(166)	-
Opening carrying amount	501	405
Additions	16	261
Disposals (net of accumulated amortisation)	-	-
Amortisation expense	(226)	(166)
Closing cost	682	666
Accumulated Amortisation	(392)	(166)
Carrying amount at 30 June 2020	290	501

The intangible assets relate to the field service system NextService and Finance system NetSuite. The expected costs are to be amortised over three years. Any additional costs in relation to the system will be expensed in the period too which they relate.

13. PROPERTY, PLANT, AND EQUIPMENT

Movements for each class of property, plant and equipment are as follows:

	Equipment \$000	Motor vehicle \$000	Total \$000
Opening cost 1 July 2018	640	2,588	3,228
Accumulated depreciation opening	(147)	(1,128)	(1,275)
Opening carrying amount	493	1,460	1,953
Additions	114	11	125
Disposals (net of accumulated depreciation)	(32)	(74)	(106)
Depreciation expense	(84)	(265)	(349)
Closing cost	722	2,445	3,166
Accumulated depreciation closing	(231)	(1,313)	(1,544)
Carrying amount at 30 June 2019	491	1,132	1,623
Opening cost 1 July 2019	722	2,445	3,166
Accumulated depreciation opening	(231)	(1,313)	(1,544)
Opening carrying amount	491	1,132	1,623
Additions	149	39	188
Disposals (net of accumulated depreciation)	(4)	(3)	(8)
Depreciation expense	(113)	(210)	(323)
Closing cost	865	2,477	3,342
Accumulated depreciation closing	(343)	(1,518)	(1,861)
Carrying amount at 30 June 2020	522	958	1,481

There are no restrictions over the title of property, plant and equipment. There are no items of property, plant and equipment that are pledged as security for liabilities.

14. PAYABLES

	Actual 2020 \$000	Actual 2019 \$000
Payables under exchange transactions		
Creditors	689	601
Total payables under exchange transactions	689	601
Payables under non exchange transactions		
GST	153	171
Total payables under non exchange transactions	153	171
Total payables	841	772

15. ACCRUALS

	Actual 2020 \$000	Actual 2019 \$000
Current portion		
Income in advance	46	49
ACC Accredited Employers Programme	15	19
<i>Total current portion</i>	61	67
Total accruals	61	67

16. EMPLOYEE ENTITLEMENTS

	Actual 2020 \$000	Actual 2019 \$000
Current portion		
Annual leave and payroll accrual	982	776
Long service leave and retirement gratuities	38	42
Total employee entitlements	1,020	818



17. BORROWINGS

	Actual 2020 \$000	Actual 2019 \$000
Current portion		
Finance Leases	5	-
Bank of New Zealand CARL Facility	-	400
Loan from Rotorua Lakes Council	-	2,810
<i>Total current portion</i>	5	3,210
Non-current portion		
Finance Leases	6	-
Loan from Rotorua Lakes Council	2,810	-
<i>Total non-current portion</i>	2,816	-
Total borrowings	2,820	3,210

	Actual 2020 \$000	Actual 2019 \$000
Minimum lease payments payable		
Not later than one year	5	-
Later than one year and not later than five years	6	-
Later than five years	-	-
<i>Total minimum lease payments</i>	10	-
Future finance charge	-	-
<i>Present value of minimum lease payments</i>	10	-
Present value of minimum lease payments payable		
Not later than one year	5	-
Later than one year and not later than five years	6	-
Later than five years	-	-
<i>Present value of minimum lease payments payable</i>	10	-

The loan to Rotorua Lakes Council is on a three month cyclical renewal. As at 30 June 2020, the effective rate of interest was 0.6117% (2019: 1.8017%).

18. Equity

(a) Share Capital

	Actual 2020 \$000	Actual 2019 \$000
Opening Balance – Number of shares (1,616,081)	1,616	1,616
Total Share Capital	1,616	1,616

(b) Retained Earnings

	Actual 2020 \$000	Actual 2019 \$000
Balance at 1 July	(1,018)	(306)
Surplus/(deficit)	118	(712)
Total Retained Earnings	(901)	(1,018)
Total Equity	715	598

19. RECONCILIATION OF NET SURPLUS/(DEFICIT) TO NET CASH FLOW FROM OPERATING ACTIVITIES

	Actual 2020 \$000	Actual 2019 \$000
Net Surplus/(deficit)	118	(712)
Add/(less) non-cash items:		
Depreciation	549	559
(Gain) / Loss on sale of assets	5	(22)
Total non-cash items	555	537
Add/(less) items classified as investing or financing activities		
Interest on loans from Rotorua Lakes Council/CARL	55	74
Total net movement in investing or financing items	55	74
Add/(less) movements in statement of financial position items		
(Increase)/Decrease in receivables	328	(945)
(Increase)/Decrease in other current assets	78	71
Increase/(Decrease) in payables and accrued expenses	282	(185)
Total net movement in working capital items	689	(1,059)
Net cash flow from operating activities	1,416	(1,160)

20. RELATED PARTY TRANSACTIONS

Related party disclosures have not been made for transactions with related parties that are within a normal supplier or client/recipient relationship on terms and conditions no more or less favourable than those that it is reasonable to expect the Company would have adopted in dealing with the party at arm's length in the same circumstances.

Further, transactions with other government agencies (for example, government departments and Crown entities) are not disclosed as related party transactions when they are consistent with the normal operating arrangements between government agencies and undertaken on the normal terms and conditions of such transactions.

21. TRANSACTIONS WITH PARENT

The Company entered into transactions with:

	Actual 2020 \$000	Actual 2019 \$000
The company paid administration and overhead costs to Rotorua Lakes Council (excl. GST)	420	492
Received sales from Rotorua Lakes Council (excl. GST)	13,009	11,839
Accounts payable to Rotorua Lakes Council	39	134
Accounts receivable from Rotorua Lakes Council	1,608	1,838
Received a Loan from Rotorua Lakes Council	-	850
Paid Interest to Rotorua Lakes Council	46	74

22. INTEREST REGISTER

The Company is required to maintain an interest register in which the particulars of certain transactions and matters involving the Directors must be recorded. The interest register is available for inspection at the operational office.

INFORMATION USED BY DIRECTORS

During the financial year, there were no notices received from directors of InfraCore Limited as, or any subsidiary, requesting to use information received in their capacity as a director which would not otherwise have been available to them.

INDEMNIFICATION AND INSURANCE OF DIRECTORS AND OFFICERS

The Company has arranged policies of the Directors' and Officers' Liability Insurance and separate Director's and Officers' defence costs insurance.

23. EMPLOYEE REMUNERATION

The following numbers of employees, who were not directors, received remuneration and benefits which exceeded \$100,000 value for the 2020 financial year: six (2019: five).

\$100,000 - \$109,999	2
\$120,000 - \$129,999	1
\$150,000 - \$159,999	1
\$160,000 - \$169,999	1
\$230,000 - \$239,999	1

Transactions with key management personnel:

	Actual 2020 \$000	Actual 2019 \$000
Senior management team including chief executive		
Full time equivalent members	6	5
Remuneration	895	1,076
Directors		
Full time equivalent members	4	5
Remuneration	65	53
Total full time equivalent personnel	10	9
Total key management personnel remuneration	960	1,129

24. SEVERANCE PAYMENTS

For the year ended 30 June 2020 the Company made two severance payments to two employees of \$10,000, and \$15,000 (2019: three severance payments to three employees of \$5,000, \$35,000 and \$87,675).

25. AUDITORS

The Auditor General is appointed under Section 15 of the Public Audit Act 2001. Audit New Zealand has been appointed to provide these services on his behalf. Provision for audit fee for the year was \$31,000 excl. GST (2019 \$25,109 excl. GST).

26. DONATIONS

No donations were made by the company during the year (2019: nil).

27. CONTINGENT LIABILITIES

At balance date contingent liabilities have been estimated at nil (2019: nil).

28. COMMITMENTS

	Actual 2020 \$000	Actual 2019 \$000
Commitment Type		
Commitment to lease 20-40 Queens Drive per annum	99	190
Commitment to lease 64-70 Vaughan Road	217	416
	316	606
Not later than one year	291	291
Later than one year and not later than five years	24	315
	316	606

29. EVENTS AFTER BALANCE DATE

There have been no significant events after the balance date (2019: nil).

30. CATEGORIES OF FINANCIAL INSTRUMENTS

The carrying amount of financial instruments in each of the financial instrument categories are:

	Actual 2020 \$000	Actual 2019 \$000
Loans and receivables		
Cash and cash equivalents	863	92
Receivables (excluding tax receivable)	2,036	2,395
<i>Total loans and receivables</i>	2,899	2,487
Financial liabilities at amortised cost		
Payables (excluding taxes payable)	689	601
Borrowings	2,820	3,210
<i>Total current portion</i>	3,509	3,811

31. CAPITAL MANAGEMENT

The Company's capital is its equity, which comprise shareholders' funds. Equity is represented by net assets.

The objective of managing the Company's equity is to ensure that the Company effectively achieves its goals and objectives for which it has been established while remaining a going concern.

32. GOING CONCERN

The company has obtained a letter of comfort from the 100% shareholder, Rotorua Lakes Council (RLC) regarding their on-going relationship with InfraCore Limited and that RLC will ensure that InfraCore Limited is adequately resourced in the short and medium term.

Based on this letter the company believes that the going concern basis of preparation is applicable to the entity.

At 30 June 2020 the company's assets exceed their liabilities by \$715,000 (2019: \$643,000).



33. REPORTING AGAINST FINANCIAL FORECASTS AS SET OUT IN STATEMENT OF INTENT

	Target 2020 \$000	Actual 2020 \$000	Variance 2020 \$000
Revenue from RLC for core services	10,244	9,809	(435)
Income from Discontinued services provided to RLC	850	999	149
Revenue from RLC from additional minor works	550	1,687	1,137
Revenue from RLC for purchased and leased Nursery products	546	196	(350)
Revenue from RLC for specifically contracted project work	-	318	318
Revenue from Non-RLC sources	1,846	2,520	674
Total Revenue	14,036	15,529	1,493
Business costs (ex depreciation and amortisation)	(13,513)	(14,862)	(1,349)
Depreciation and Amortisation	(523)	(549)	(26)
Total expenses	(14,036)	(15,411)	(1,375)
Net surplus/(deficit) before tax	-	118	118

Explanation of major variances against financial forecast

Revenue

Core services – reduction in revenue from Covid lock down and core Parks services not provided during that time.

Discontinued services – discontinued services were expected to have stopped throughout the year, however have continued on.

Additional RLC services – additional unscheduled and quoted works requested from RLC than expected.

Purchased and leased Nursery products – significant reduction in required planting from RLC than anticipated, also no planting while in lock down.

Contracted project – Urban renewals project awarded that was unbudgeted.

Non-RLC sources – reduction in operations for the 6 weeks while in lock down, offset by the Government Subsidy.

Expenses

Business Costs – due to higher revenue, there were higher need for materials and consumables and contractors to perform the revenue.

34. COVID-19 IMPACT

InfraCore was eligible for both the Wage and Leave subsidy initiative set out by the Government, receiving in total \$986,000. As per the government directive, a number of our services were deemed non-essential which meant a significant portion of the labour workforce was required to be stood down during the Level 4 restrictions. InfraCore committed to paying all staff 100% of their contracted wages during this time. Given we also provide a number of essential services (sexton duties, provision of three waters maintenance and essential cleanliness of the CBD) we were able to continue with the provision of some services as required. All administration staff were able to work from home. Once New Zealand moved into the Level 3 restrictions, InfraCore resumed all services as per contracted arrangements.

InfraCore is working alongside the Rotorua Lakes Council on a number of “Shovel Ready” projects not only keep the current work force employed, but also to deploy additional staffing. Because of this, InfraCore does not see a significant negative impact on the future of the company in relation to Covid-19.



Independent Auditor's Report

To the readers of Infracore Limited's financial statements and performance information for the year ended 30 June 2020

The Auditor-General is the auditor of Infracore Limited (the company). The Auditor-General has appointed me, Leon Pieterse, using the staff and resources of Audit New Zealand, to carry out the audit of the financial statements and performance information of the company on his behalf.

Opinion

We have audited:

- the financial statements of the company on pages 11 to 31, that comprise the statement of financial position as at 30 June 2020, the statement of comprehensive revenue and expense, statement of changes in equity and statement of cash flows for the year ended on that date and the notes to the financial statements that include accounting policies and other explanatory information; and
- the performance information of the company on pages 5 to 10.

In our opinion:

- the financial statements of the company on pages 11 to 31:
 - present fairly, in all material respects:
 - its financial position as at 30 June 2020; and
 - its financial performance and cash flows for the year then ended; and
 - comply with generally accepted accounting practice in New Zealand in accordance with Public Benefit Entity Standards Reduced Disclosure; and
- the performance information of the company on pages 5 to 10 presents fairly, in all material respects, the company's actual performance compared against the performance targets and other measures by which performance was judged in relation to the company's objectives for the year ended 30 June 2020.

Our audit was completed on 26 November 2020. This is the date at which our opinion is expressed.

The basis for our opinion is explained below. In addition, we outline the responsibilities of the Board of Directors and our responsibilities relating to the financial statements and the performance information, and we explain our independence.

Emphasis of matter – Impact of Covid-19

Without modifying our opinion, we draw your attention to the disclosures about the impact of Covid-19 on the Commissioner as set out in notes 34 to the financial statements.

Basis for our opinion

We carried out our audit in accordance with the Auditor-General's Auditing Standards, which incorporate the Professional and Ethical Standards and the International Standards on Auditing (New Zealand) issued by the New Zealand Auditing and Assurance Standards Board. Our responsibilities under those standards are further described in the Responsibilities of the auditor section of our report.

We have fulfilled our responsibilities in accordance with the Auditor-General's Auditing Standards.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of the Board of Directors for the financial statements and the performance information

The Board of Directors is responsible on behalf of the company for preparing financial statements that are fairly presented and that comply with generally accepted accounting practice in New Zealand. The Board of Directors is also responsible for preparing the performance information for the company.

The Board of Directors is responsible for such internal control as it determines is necessary to enable it to prepare financial statements and performance information that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements and the performance information, the Board of Directors is responsible on behalf of the company for assessing the company's ability to continue as a going concern. The Board of Directors is also responsible for disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless the Board of Directors intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors' responsibilities arise from the Local Government Act 2002.

Responsibilities of the auditor for the audit of the financial statements and the performance information

Our objectives are to obtain reasonable assurance about whether the financial statements and the performance information, as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit carried out in accordance with the Auditor-General's Auditing Standards will always detect a material

misstatement when it exists. Misstatements are differences or omissions of amounts or disclosures, and can arise from fraud or error. Misstatements are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of readers, taken on the basis of these financial statements and the performance information.

For the budget information reported in the performance information, our procedures were limited to checking that the information agreed to the company's statement of intent.

We did not evaluate the security and controls over the electronic publication of the financial statements and the performance information.

As part of an audit in accordance with the Auditor-General's Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. Also:

- We identify and assess the risks of material misstatement of the financial statements and the performance information, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- We obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- We evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- We evaluate the appropriateness of the reported performance information within the company's framework for reporting its performance.
- We conclude on the appropriateness of the use of the going concern basis of accounting by the Board of Directors and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists we are required to draw attention in our auditor's report to the related disclosures in the financial statements and the performance information or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- We evaluate the overall presentation, structure and content of the financial statements and the performance information, including the disclosures, and whether the financial statements and the performance information represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Our responsibilities arise from the Public Audit Act 2001.

Other Information

The Board of Directors is responsible for the other information. The other information comprises the information included on pages 2 to 4, but does not include the financial statements and the performance information, and our auditor's report thereon.

Our opinion on the financial statements and the performance information does not cover the other information and we do not express any form of audit opinion or assurance conclusion thereon.

In connection with our audit of the financial statements and the performance information, our responsibility is to read the other information. In doing so, we consider whether the other information is materially inconsistent with the financial statements and the performance information or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on our work, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Independence

We are independent of the company in accordance with the independence requirements of the Auditor-General's Auditing Standards, which incorporate the independence requirements of Professional and Ethical Standard 1(Revised): Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board.

Other than the audit, we have no relationship with, or interests in, the company.



Leon Pieterse
Audit New Zealand
On behalf of the Auditor-General
Tauranga, New Zealand