

**Before Independent Hearings Commissioners  
Rotorua Lakes Council**

**In the matter of      13 applications for resource consent for  
contracted emergency housing by Te Tūāpapa  
Kura Kāinga Ministry of Housing and Urban  
Development**

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**Statement of evidence by Eric Zhang**

**10/10/2022**

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# Statement of evidence by Eric Zhang

## 1 Introduction

1.1 I am Eric Zhang. I am the Manager of Midway motel

## 2 Midway motel

2.1 I have been managing Midway motel for more than 4 years.

2.2 Before the pandemic, we had very high occupancy rate in peak season (over 90%), and even during winter our income was quite stable because there were many overseas tourists came to visit Rotorua at the time. During the Pandemic, our income highly rely on providing emergency housing due to none or very few tourists come to town.

## 3 Contracted Emergency Housing

3.1 Our motel started to take MSD clients since early 2020 and then we enter into contract with HUD to provide contracted emergency housing in July 2021.

3.2 We enter into the contract because we can have more stable income to keep the motel in business.

3.3 If we had not contracted with HUD, we might not be able to operate today, because the sluggish tourism market.

Date: 10/10/2022

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Eric Zhang

Manager of Midway motel